

**July 13, 2015**

**RETAINER CONTRACT NOS. 4400006934 AND 4400006935**

**RETAINER CONTRACTS FOR RIGHT OF WAY ACQUISITION AND RELATED SERVICES FOR PROJECTS STATEWIDE**

**REQUEST FOR QUALIFICATIONS FOR RIGHT OF WAY AND RELATED SERVICES**

Under authority granted by Title 48 of the Louisiana Revised Statutes, the Louisiana Department of Transportation and Development (DOTD) hereby issues a Request for Qualification Statements (RFQ) on Standard Form 23-116 (SF 23-116), "Professional Right of Way and Related Services", revised May 10, 2013, from Consultants to provide right of way and related services under retainer contracts.

**Please Note: Consultants submitting for one these two (2) Retainer Contracts are subject to the following limitations:**

- **Two (2)** Consultants will be selected for these Contracts. Each Consultant is limited to one (1) contract.
- The Consultants may submit only one set of SF 23-116 forms, but, will be considered for all contracts they list in Section 3 of the SF 23-116.

**Project Manager** Heather Corsentino

All questions regarding this request for qualifications should be submitted in writing to Ashley Long, Contracts/Grants Reviewer at email: [Ashley.Long@LA.gov](mailto:Ashley.Long@LA.gov) no later than 4:00 pm, Friday, August 07, 2015, along with your desired contact email address. Answers to project related questions will be distributed electronically, via DOTD website, no later than 4:00 pm, Wednesday, August 12, 2015.

**Project Description**

The **two (2)** retainer contracts will include coordination of activities between DOTD and the Consultant. This advertisement is for **two (2)** retainer contracts for right of way **ACQUISITION AND RELATED SERVICES** for future projects statewide.

### **Contract time**

This contract is for a period of two (2) years.

### **Scope of Services**

The selected Consultant will be required to provide project management and administration services, title research report services, title research report update services, acquisition services, relocation services, expropriation support services, improvement control services, and other right of way related services necessary to acquire and clear the right of way for construction of a project. See Attached Exhibit A (Scope of Services).

### **Items and services to be provided by DOTD**

The DOTD will furnish without charge the following:

1. Identity of the DOTD Regional Manager in responsible charge of the project.
2. Identity of the DOTD Chief Appraiser and a Review Appraiser.
3. Right of Way Maps when available
4. Construction Plans when available.
5. Title Research Reports and Title Research Report Updates when available.
6. A lead Right of Way Agent.
7. Periodic status meetings.
8. Technical assistance for acquisition activities.

The service deliverables are also to include the following:

- A. Development of a Project Delivery Strategy; Consultants will:

Be required to develop an overall strategy for execution and completion of the Project as well as a system for Project prioritization.

- B. Develop the Project Schedule; Consultants will:

Develop a preliminary Project schedule, right of way acquisition plan and establish milestone dates for all events necessary to advance each process to completion.

## **Deliverables**

The Consultants hereby agree to produce deliverables including but not limited to: title research reports, title updates, right of way acquisitions and closings, along with other items as might be required. Consultants must adhere to the standards of the DOTD Right of Way Manual.

## **Compensation**

The maximum limiting compensation for each retainer contract is **\$300,000.00**.

## **References**

1. Uniform Relocation Assistance and Real Property Acquisitions Policies Act of 1970.
2. Uniform Standards of Professional Appraisal Practice.
3. Louisiana Constitution: Article I, Section 4, Article VI, Section 21 and Article VII, Section 14.
4. Louisiana Revised Statutes: Title 9, Title 19, Title 38, Title 48, and Title 70.
5. Louisiana Civil Code.
6. Louisiana Administrative Code: Chapter 70.
7. DOTD Right of Way Manual.
8. DOTD Guide to Title Research.
9. Title VI of the Civil Rights Act of 1964 and Title VII of the Civil Rights Act of 1964.
10. Equal Employment Opportunity Act of 1972.
11. Federal Executive Order 11246 as amended.
12. Rehabilitation Act of 1973.
13. Viet Nam Era Veteran's Readjustment Act of 1973.
14. Title IX of the Education Amendments of 1972.
15. Age Discrimination Act of 1975.
16. Fair Housing Act of 1968.
17. Americans With Disabilities Act of 1990.
18. All other federal and state laws and regulations which may apply to acquisition of right of way and utility relocation for this project.

## **Minimum Personnel Requirements**

Minimum Qualifications for Negotiation Agent are as follows:

- A baccalaureate degree
- Three (3) years of full time professional experience in the right of way or relocation assistance fields as an employee or a consultant for an expropriation agency or other governmental agency.

Approved Substitution(s):

- Eight (8) years of full-time work experience in any field may be substituted for the required baccalaureate degree only.

Minimum Qualifications for Relocation Assistance Agent are as follows:

- A baccalaureate degree
- Three (3) years of full time experience as an employee or a consultant for an expropriation agency or other governmental agency in the relocation assistance field.

Approved Substitution(s):

- Successful completion of five (5) of the following six (6) IRWA Courses (or equivalent courses from other organizations approved by the Department):
  - 501 (Relocation Assistance)
  - 502 (Business Relocation)
  - 503 (Mobile Home Relocation)
  - 504 (Computing Replacement Housing Payments)
  - 505 (Advanced Relocation Assistance 1 - Residential)
  - 506 (Advanced Relocation Assistance 2 – Business)may be substituted for one (1) year of full time experience as an employee or a consultant for an expropriation agency or other governmental agency in the relocation assistance field.
- The following National Highway Institute Courses can be substituted:
  - NHI Course Number FHWA – NHI - 141029, Basic Relocation under the Uniform Act can be substituted for IRWA Courses 501 and 504.
  - NHI Course Number FHWA – NHI - 141030, Advanced Relocation under the Uniform Act can be substituted for IRWA Courses 505 and 506.
  - NHI Course Number FHWA – NHI - 141031, Business Relocation under the Uniform Act can be substituted for IRWA Course 502.
- Eight (8) years of full-time work experience in any field may be substituted for the required baccalaureate degree only.

Minimum requirements for Title Research Consultant are as follows:

- A Baccalaureate Degree
- Three (3) years of full time professional experience in the title research field.

Approved Substitution(s):

- Eight (8) years of full-time work experience in any field may be substituted for the required baccalaureate degree only.

## EVALUATION CRITERIA

An evaluation process will be used in the selection of the Consultants. The criteria to be used by DOTD in evaluating responses for the selection of a consultant to perform these services are:

1. **Consultant's firm experience:**  
weighting factor of 3.
2. **Consultant's personnel experience:**  
weighting factor of 4.
3. **Consultant's firm size as related to the project magnitude: \***  
weighting factor of 3.
4. **Consultant's past performance on DOTD Real Estate Projects:**  
weighting factor of 6.
5. **Consultant's current work load with DOTD: \***  
weighting factor of 1.
6. **Location where the work will be performed: \***  
weighting factor of 4.

\*All consultants will be given a score of three (3).

All Consultants will be evaluated as indicated in Items 1-6. The evaluation will be by means of a point-based rating system. Each of the above criteria will receive a rating on a scale of 0-4. The rating will then be multiplied by the corresponding weighting factor.

Evaluation will be based upon the information provided in the Consultant's SF 23-116 submittal. If during the course of the evaluation the Project Evaluation Team has questions or requires clarification of the information provided, the Project Evaluation Team may send request to the Consultant for additional information through the Assistant Real Estate Administrator, Support Services.

The Consultants will receive a rating of 0 on any of the individual evaluation criterion for failing to meet the stated objectives/requirements and demonstrate an understanding of the goals and objectives of the Project. There are excessive and significant weaknesses.

Once each DOTD Project Evaluation Team member completes evaluations for all factors, the scores will be averaged to arrive at a final score. The corresponding value will then be multiplied by the item's weight then totaled for that Project Manager/Team.

The general criteria to be used by the DOTD Right of Way Section in evaluating responses for the selection of Consultants to perform these services are as follows:

## Communication Protocol

DOTD's Project Evaluation Team will be responsible for performing the above described evaluation, and will present a short-list of the three (if three are qualified) highest rated Consultants to the Secretary of the DOTD. The Secretary will make the final selection. **Below are the proposed Team members. DOTD may substitute for any reason provided the members meet the requirements of R.S. 48:291.**

1. Chad Winchester, ex-officio
2. Debra Milstead
3. Ronald Powell
4. Robert Richard
5. Kiawasha White
6. Erin Roussel

### Rules of Contact (Title 48 Engineering and Related Services)

These rules are designed to promote a fair, unbiased, legally defensible selection process. The LA DOTD is the single source of information regarding the Contract selection. The following rules of contact will apply during the Contract selection process and will commence on the date of advertisement and cease at the contract execution of the selected firm. Contact includes face-to-face, telephone, facsimile, Electronic-mail (E-mail), or formal written communications. Any contact determined to be improper, at the sole discretion of the LA DOTD, may result in the rejection of the submittal (SF 23-116):

- A. The Consultant shall correspond with the LA DOTD regarding this advertisement only through Ashley Long via email, [Ashley.Long@LA.gov](mailto:Ashley.Long@LA.gov)
- B. The Consultant, nor any other party on behalf of the Consultant, shall not contact any LA DOTD employees, including but not limited to, department heads; members of the evaluation teams; and any official who may participate in the decision to award the contract resulting from this advertisement except through the process identified above. Contact between Consultant organizations and LA DOTD employees is allowed during LA DOTD sponsored one-on-one meetings;
- C. Any communication determined to be improper, at the sole discretion of the LA DOTD, may result in the rejection of submittal, at the sole discretion of the LA DOTD;
- D. Any official information regarding the project will be disseminated from the LA DOTD'S designated representative on the LA DOTD website. Any official correspondence will be in writing;
- E. The LA DOTD will not be responsible for any verbal exchange or any other information or exchange that occurs outside the official process specified herein.

**By submission of a response to this RFQ, the Consultants agree to the communication protocol herein.**

## Insurance

During the term of the Contracts the consultants will carry professional liability/errors and omissions insurance in the amount of \$1,000,000. This insurance will be written on a "claims made" basis.

## SUBMITTAL REQUIREMENTS

One original (**stamped "original"**) and **six (6)** copies of the SF 23-116 must be submitted to DOTD. All submittals must be in accordance with the requirements of this advertisement. Any Consultant failing to submit any of the information required on the SF 23-116, or providing inaccurate information on the SF 23-116, will be considered non-responsive.

Any Consultant and sub-consultant to be used, including Disadvantaged Business Enterprises (DBE), in performance of this Contract, must also submit a SF 23-116, which is completely filled out and contains all information pertinent to the work to be performed.

The Sub-Consultant's SF 23-116 must be firmly bound to the Consultant's SF 23-116. In Section 9, the Consultant's SF 23-116 must describe the **work elements** to be performed by the Sub-Consultant(s), and state the approximate **percentage** of each work element to be subcontracted to each Sub-Consultant.

Name of the Consultants listed on the SF 23-116, must precisely match the name filed with the Louisiana Secretary of State, Corporation Division.

The SF 23-116 will be identified with the right of way **ACQUISITION AND RELATED SERVICES** and will be submitted **prior to 3:00 p.m. CST** on Friday, August 14, 2015. Submittals that are hand delivered must be delivered to Ashley Long via an appointment. She can be reached at (225)242-4542. Submittals that are mailed are to be addressed to:

Department of Transportation and Development  
Attn.: Ashley Long  
Contracts/Grants Reviewer, Support Services  
1201 Capitol Access Road, **Room S 337**  
Baton Rouge, LA 70802 or  
Telephone: (225)242-4534

It is the proposer's sole responsibility to insure that their proposal submitted has been delivered to the person named immediately above.

## **REVISIONS TO THE RFQ**

DOTD reserves the right to revise any part of the RFQ by issuing an addendum to the RFQ at any time. Issuance of this RFQ in no way constitutes a commitment by DOTD to award a contract. DOTD reserves the right to accept or reject, in whole or part, all Qualification Statements submitted, and/or cancel this announcement if it is determined to be in DOTD's best interest. All materials submitted in response to this announcement become the property of DOTD, and selection or rejection of a submittal does not affect this right. DOTD also reserves the right, at its sole discretion, to waive administrative informalities contained in the RFQ.